RUDRAGOWDA BADARDINNI

Business Developer

Professional Summary

Results-oriented business development management professional focused on exceeding revenue objectives and driving business growth. Excellent networking and lead development skills.

Work History

Business Developer Executive

2022-12 - Current

Vexma Technology Pvt Ltd , Vadodara

- Collaborated with sales and marketing departments to support client acquisition.
- Developed new proposals, contracts and procedures to draw in more clients and streamline work operations.

Business Developer

2020-12 - 2022-11

Safestorage Technology Pvt Ltd , Bangalore

In the year 2020 Dec 23ed Joined as a **Business Developer** in **Safestorage technology pvt ltd** Whitefield Bangalore. After a year in 2022 Jan promoted to Logistics team as **logistics lead** and relived in the same post.

It was purely service based company(warehouse), as a Business Developer we use to tag Business customers, do the cold call and explain the service we provide, discuss the pricing and if there discount past.

Logistics Lead

2020-12 - 2022-11

Safestorage Technology Pvt Ltd , Bangalore

After a year 2022 January, promoted to Logistics team, there we the the Vehicle and man power,we have to plan and schedule for the next day.

US IT Recruiter

2020-01 - 2020-06

Dash Technology , Vadodara

Education

Master Of Business Administration: International Business

2018-01 - 2019-11

University of Mysore - Bangalore

B.com: Accounting And Business Management

2014-08 - 2017-05

Ranichannamma University - Bagalkot

Interests

Transportation, Education field, Acting, Ready, Editing

Contact

Address
Parivar Char Rasta, Wagodiya Road,Vadodara , India 390019

Phone
7829052527

E-mail
reshab5500@gmail.com

Skills

Vendor management
●●●●●

Customer satisfaction
●●●●●

Team building expertise
●●●●●

Business development and planning
●●●●●

Relationship building and management
●●●●●

Languages

English
●●●●●●
Bilingual or Proficient (C2)

Kannada
●●●●●●
Bilingual or Proficient (C2)

Hindi
●●●●●○
Advanced (C1)

Software

MS office
●●●●●

Internet
●●●●●

Social media
●●●●●