

QUIZ

You are an expert doctor. Ek patient aapke paas aaya hai. aap kya karenge?

Bina patient ko jane, medicine de denge

Pahle patient ko janenge, uski need samjhenge, check up karenge uske baad medicine denge





Putting Yourself in Their Shoes

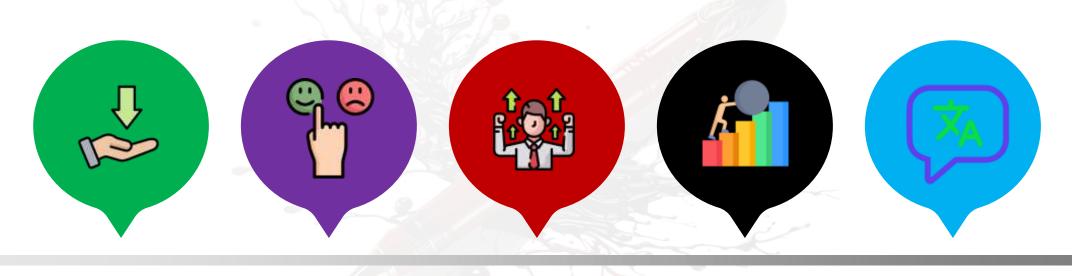


According to Adobe, 77% of marketers think audience targeting is crucial for their marketing success.



Your Target Audience

Understand you Audience



Need

Preferences

Motivation

Challenges

Learning Style





Agar learning ka objective achhe se define hai to desired outcome ke chances 30% badh jaate hain

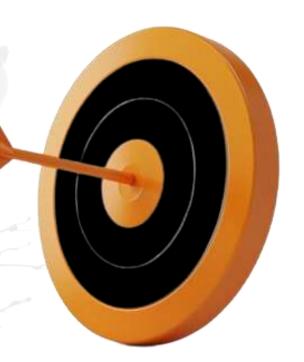


Learning Purpose or Objective

Define clear learning goals.

Guide training direction and purpose.

Enhance engagement and focus.







"Studies show that learners are 40% more likely to retain information presented in a structured format."

Storyboarding – The Structure or Blueprint

Start with Clear Outline

Introduction

Objectives

Content

Activities

Conclusion & Summary



HOMEWORK

Create a rough outline for a training module on a topic of your choice using the mentioned template.



"Research shows that interactive content leads to a 65% increase in information retention among learners."







Facts Data Text **Images** Videos Storytelling Quizzes Assessment

Creating Engaging Content

Content formats – Text, Images, Icons, Videos, Infographics.

Interactive elements: quizzes,
Polls, Questions and
Assessments

Use storytelling for engagement.





"Studies show that learners who engage in interactive activities retain 75% more information compared to passive learning methods."

Activities

Interactive elements: Quizzes, Discussions

Case Studies

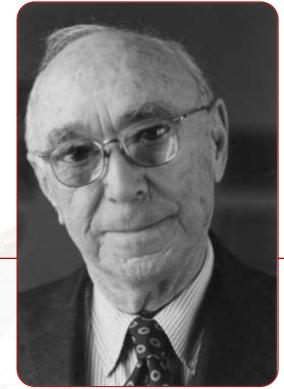
Role-plays

Group collaboration.

Understanding through Assessments.







A fact, wrapped in a story is 22 times more memorable

Jerome Bruner (Psychologist)

Storytelling Techniques

Share personal stories

Describe with words with feelings

Compare things to help understanding

Start, Middle, End to make sense.



Tools

Pictures Infographics Designing Al **Chat GPT** Google Google **PPT** Google Gemini **Google Slides** Freepik Freepik Flat Icon Canva

Conclusion

Remember audience needs, preferences.

Define clear learning goals always.

Structure content for easy understanding.

Engage with interactive activities, stories.

Practice, adapt, and keep improving.

Sample Topics

Soft skills

Selling Skills

Technical Skills

Business Acumen

Communication Skills

How to Approach

Canva

Case Studies

Creative Thinking

Profiling & Need Analysis

DMT

Industry Jargons

Problem Solving

Product Matching & Pitching

MS Office

Business Function

Objection Handling & Closing



